2024 Support Program for Incentive Tours & Corporate Meetings

Support Program for Outbound Travel Agencies/ Planners in Advance

□ Support of the preparation fee of the proposal

- Eligibility : A suggesting proposal for Outbound Travel Agencies to visit South Korea
- Supporting items : The costs of the preparation fee of the proposal and information about Korea.
- Support Criteria : Requires mover than 200 people and internally evaluated companies
- Application Process

KTO Overseas **KTO Overseas Office** кто но **KTO HQ** Office Send application for Send official Review and send Approval the report on results preliminary visit to official letter of budget of the KTO HQ (outline of of preparation of request to KTO preparation of the plan, application proposal to KTO **Overseas Office** proposal form, etc.) HO

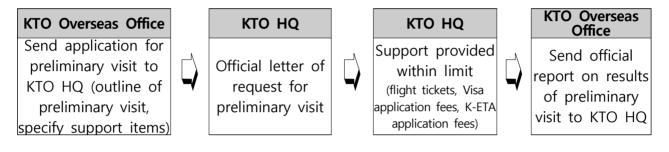
□ Support for Preliminary Visit

- Eligibility : Persons in charge of mid-to-large sized corporate meetings and incentive groups confirmed or strongly likely to visit Korea for corporate meetings or incentive tours, or officials from outbound travel agencies
- Supporting items : Flight tickets, Visa application fees, K-ETA application fees (Maximum of five people)

• Support Criteria

Market	Minimum number of people		
China	1,000		
Japan/Southeast Asia/Greater China Region	500		
Americas/India/Middle East	100		

• Application Process



II Support Program for Visiting Participants

□ Support Criteria

Common Criteria	Criteria by Category			
 Stay 2 nights or more in South Korea Include 10 or more foreigners [Excluding: Clubs, fan clubs, religious organizations, student organization / A stay on Cruise / Koreans residing in Korea] 	 (Incentive) Groups visiting with incentive(reward) purpose whose expenses are paid by the company/organization 			
	 (Corporate Meetings) Groups visiting for the purpose of meetings held by a company and having more than 4 hours of meetings on the itinerary 			

□ Classification of Rank and Support Details

Group Size	Ranks	The total budget amount per person	Support Details		
10~50	D rank(Grade 5)	-	1 Souvenir		
51~200	C rank(Grade 4)	-	1 Souvenir or 1 contracted attraction		
201~500	B rank(Grade 3)	30,000 won			
501~2,000	A rank(Grade 2)	40,000 won	Specialized Support within budget limits		
2,001~	S rank(Grade 1)	50,000 won			

* Support Budget Limits per group : 150 million won

Eligibility for Upgraded Support (<u>duplicate upgrades not allowed</u>)

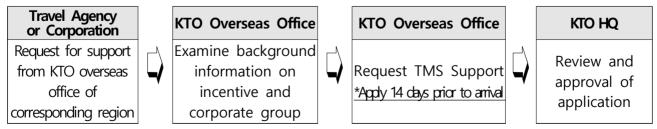
- Groups traveling from far (countries outside of Southeast Asia, Northeast Asia)
- Groups staying at least 1 night in a region outside of the capital area and entering/departing Korea via airports (exception Gyeonggi-do, Incheon and Jeju-Island)
- Groups have a history of visitation to South Korea withing the most recent 5 years
- Groups that belong to a foreign branch of a South Korean company.
- Groups that are utilizing high-end and cost-intensive services in South Korea. (ex. staying at five-star hotels, etc.)

□ Support Details

• Cannot apply for the same items as other institutions

	Support Items	D rank (5)	Crank (4)	B rank (3)	A rank (2)	S rank (1)
Souvenir	Souvenir (1 item)	0	0	0	0	0
Contracted Attraction*	Entrance Fee for Tourist Attraction					
	Korean Cultural Experience Program		0	0	0	0
	Traditional Korean Performance					
	Special Luncheon/Dinner Support (1 time)					
	Facility Rental Fee					\bigcirc
Specialized	Special Performance Support				U	U
Support	Bus Rental Fee					
(Requires prior	Special K-Pop-up Booth					
approval with	K-food and Cafe truck				0	0
KTO HQ)	Team Building Program Support					
	Welcome Event (Airport, Cruise Terminal, etc)					\bigcirc
	Travel Video Filming					0

\Box Application Process



IV Rewarding Program for Domestic and Foreign Travel Agencies[DMC/PCO]

□ Rewarding Program for Foreign Travel Agencies

- Eligibility : 10 Foreign Travel Agencies (requires corporate meetings/incentive groups)
- Rewarding Period : 4th quarter of each year (scheduling with overseas branch offices)
- Main Details
 - The top 6 travel agencies (based on the number of visitors to Korea) will be awarded KTO President's Award with compensation (two per country*)
- * Ex.) In the case that four Vietnamese travel agencies are ranked in the top for annual performance, only the top two will be awarded.
 - The top 4 travel agencies with specialized tour program
- Support Details : A plaque and (1,000,000 won worth) gifts or gift-cards

□ Rewarding Program for Domestic Travel Agencies

- Eligibility : 5 Domestic Travel Agencies (DMC/PCO)
- Rewarding Period : 4th quarter of each year
- Main Details
 - The top 3 travel agencies (based on the number of visitors to Korea) will be awarded KTO President's Award with compensation
 - The top 2 travel agencies with specialized tour program
- Support Details : A plaque and a prize of 1,000,000 won